

FINANCIAL & COMMERCIAL MASTERY — MODULE 9

# 12-Month Budget Template

Build your annual budget with revenue forecast and cost allocation.

Name:	Date:
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Complete each section using your historical data and planned initiatives. Forecast three scenarios.

## Revenue Forecast

Revenue Line	Jan	Feb	Mar	Q1 Total	Apr	May	Jun	Q2 Total

Revenue Line	Jul	Aug	Sep	Q3 Total	Oct	Nov	Dec	Q4 Total

## Cost Budget

Cost Category	Monthly Budget	Annual Budget	% of Revenue	Fixed/Variable

## Three Scenarios

Scenario	Annual Revenue	Annual Costs	GOP	GOP %
Conservative				

Expected				
Optimistic				